

## Media Fact Sheet – Health Plan of San Joaquin

### Mission

We provide health care value and advance wellness through community partnerships.

**Public Contact:** Business Number: [209-942-6300](tel:209-942-6300); Members: 1-888-936-PLAN (7526), or TTY/TDD 711 for hearing impaired members; or <http://www.hpsj.com>

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### Product Line – At a Glance

HPSJ reaches almost **347K** Medi-Cal managed care members (**July 2018**) –

<p><b>Medi-Cal Managed Care</b> 1996 – San Joaquin County 2013 – Stanislaus County</p>	<ul style="list-style-type: none"> <li>❖ <b>346,984</b> Medi-Cal members</li> <li>❖ <b>Market Share: over 91% (San Joaquin County) &amp; over 65% (Stanislaus County)</b></li> <li>❖ Health Net is HPSJ's competitor in both counties</li> </ul>
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### Overview

HPSJ was established in 1995 by State statute and County ordinance. The not-for-profit health plan initiative developed by San Joaquin County, HPSJ has been serving members and the community since 1996. HPSJ is the leading Medi-Cal managed care provider in San Joaquin and Stanislaus counties.

HPSJ offers a broad network of providers and works closely with physicians to develop programs and services to ensure access to quality health care for members who are mostly working families with children, as well as seniors and disabled residents. With a staff of over 300, HPSJ strives to improve health care delivery for underserved families and individuals.

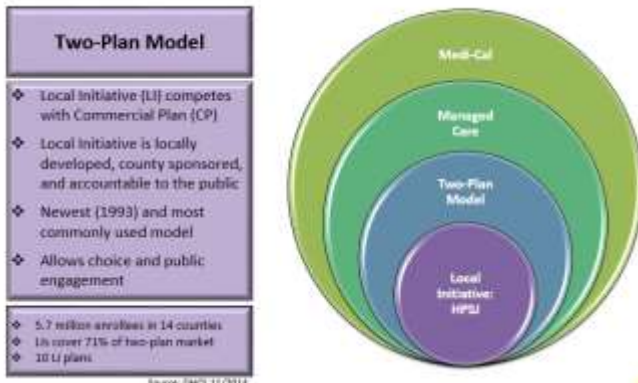
**The National Committee for Quality Assurance (NCQA)** has awarded Health Plan of San Joaquin its three-year reaccreditation in the category of Medicaid HMO. NCQA is one of the most comprehensive evaluations in the health insurance industry.

## State of California Two-Plan Business Model – Public / Private Options for County Residents

HPSJ operates under California's Two-Plan Model. As the Local Initiative (LI), HPSJ competes with HealthNet as the state-designated Commercial Plan. As the Local Initiative, HPSJ serves both San Joaquin and Stanislaus counties, with these offices –

<b>San Joaquin County</b> 7751 South Manthey Road French Camp, CA 95231	<b>Stanislaus County</b> 1025 J Street Modesto, CA 95354
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### Overview: HPSJ is the Local Initiative



	As of July 2018 –	
	HPSJ Membership	Choice Enrollment *
San Joaquin	<b>218,891</b>	<b>92.6%</b>
Stanislaus	<b>128,093</b>	<b>84.3%</b>
<b>Total</b>	<b>346,984</b>	* The percentage of residents who have selected HPSJ (vs. Health Net, the other plan available to Medi-Cal, managed care eligible residents of the two counties)

### Notable Plan Accomplishments

Amy Shin is the chief executive officer of Health Plan of San Joaquin which (as of July 2018) serves **346,984** Medi-Cal managed care members in San Joaquin and Stanislaus counties. In her first three years (2013 – 2016) with the health plan, the HPSJ membership grew by over 50 percent.

Other notable accomplishments include:

- First California Local Initiative Health Plan to expand beyond its originating county
- Among the highest enrollee plan selection rates (91%) of any California-based Medicaid plan
- Established San Joaquin County's community-wide Coverage and Health Initiative
- Demonstrates its commitment to community reinvestment through partnerships, grants, scholarships and other support
- Cultivation of \$17+m in private foundation funding to support for area community health efforts
- Founding partner of San Joaquin Reach Out and Read, a key program in HPSJ's "Healthy Communities Read" campaign which also includes support of "Books on the Bus," "Rotary Read-In," "Family Day at the Park," and "Little Free Libraries"
- Launched community-wide Kids' Oral Health Initiative including: access to no cost-fluoride treatments for members; encouraging and training providers to make good oral health an ongoing element of practices; and a community awareness campaign to educate parents about the need for early oral health services
- Awarded both planning and implementation grants to reduce opioid dependency from California Health Care Foundation – a collaboration with local care organizations (San Joaquin General Hospital and Community Medical Centers)
- Leveraged a planning grant from California Health Care Foundation to launch a community outpatient Palliative Care program providing integrated, quality care to improve experiences for patients when facing life-threatening conditions
- Selected as the 2016 Workplace Wellness Employer of the Year by the Greater Stockton Chamber of Commerce
- Highlighted by the national Commonwealth Fund in 2017 for the Health Plan's influence in regional health improvements realized through collaboration and capacity building
- Recipient of the San Joaquin Pride Center's "Community Award" for progressive work with the LGBTQ community
- The National Committee for Quality Assurance (NCQA) awarded Health Plan of San Joaquin its three-year reaccreditation in the category of Medicaid HMO. NCQA is one of the most comprehensive evaluations in the health insurance industry